

# LC Economics – Perfect Competition

## Perfect competition



A market structure in which there are many sellers of an identical product. Examples: strawberry sellers on the side of the road. Lowest prices will be charged and scarce resources will be used efficiently. It is the ideal market structure for consumers.

## PC characteristics: Many buyers



There are many buyers in the market. Each firm is a price taker, i.e. accepts the price set by the market. Each firm supplies a small fraction of the market and so cannot influence the market price.

## PC characteristics: competitive sellers



There are many competitive sellers in the market. Each seller's contribution is insignificant in the context of the total market. E.g. if production is increased by one seller, they will not have to lower their price to sell this extra output.

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PC characteristics:  
homogenous goods



The goods supplied by each firm are identical. They are perfect substitutes for each other and consumers can switch between products from different firms. This means that advertising from a single seller is pointless.

PC characteristics:  
no barriers to entry



There is freedom of entry to and exist from the industry and no barriers to enter or exit. Existing firms cannot prevent new ones from entering and existing firms can close down as they wish.

PC characteristics:  
perfect knowledge  
exists



Perfect knowledge relating to prices and profits exists. Each firm is fully aware of the profits made by others. Consumers are fully aware of prices being charged as well as the details of those products.

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PC characteristics:  
maximisation of  
profits



Each firm seeks to maximise their profits. To achieve this, they produce the quantity where  $MC=MR$  and  $MC$  cuts  $MR$  from below.

PC characteristics:  
no collusion in the  
market



No collusion exists between sellers and buyers of goods. Buyers don't group together with other buyers and sellers don't group with sellers in order to influence the market price. This is because there are too many firms for them to collude.

PC characteristics:  
supply of the factors  
of production



Firms face a perfectly elastic supply of the factors of production. If a firm wants to increase output, it can do so and acquire the necessary factors of production at the existing price, i.e. a scarcity of factors of production will not arise, which would push up the price. The unit cost of each of the factors of production is the same for all.

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PC benefits:  
production costs



Production occurs at the point of lowest cost. Market price equals minimum average cost. This means the firm produces at the lowest point on the AC curve, thereby achieving maximum efficiency.

PC benefits:  
minimum prices



The firm earns only normal profit and therefore the consumer is not being exploited as only minimum prices are charged, i.e. the minimum price that could be charged while encouraging firms to stay in business.

PC benefits: no  
advertising



The cost of advertising is not incurred, so this cost does not have to be passed on to the consumer as a result.

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PC benefits:  
encouraged  
efficiency



Competition between firms will act as encouragement to increase efficiency, as only those producing at the lowest point of the AC will survive in the long run.

PC disadvantages:  
economies of scale



There is no scope for economies of scale as there are many small firms producing relatively small amounts, one single firm cannot achieve economies of scale.

PC  
disadvantages:  
choice



There is little choice for consumers. Undifferentiated products are unattractive and give little choice to consumers, unlike markets such as clothing and footwear.

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PC disadvantages:  
no research and  
development



Lack of supernormal profits may make investment in R&D unlikely. This is particularly important in industries like pharmaceuticals, where research is essential.

PC disadvantages:  
development of  
technology



With perfect knowledge there is little incentive to develop new technology, as it would be shared with other companies.

Supernatural  
profit (SNP)



SNP is profit in excess of normal profit, i.e.  $AR > AC$ .